



Whether you're a newcomer, a veteran or just **interested in doing business in the federal marketplace**, we can help.

We're NeoSystems, a Managed Services Provider (MSP) delivering **full-scope, on-site business accounting services** to companies contracting with the federal government.

We routinely **save clients up to 35% of their accounting and related infrastructure**. That's right. 35%.

How? By leveraging the most powerful tools in the industry across multiple user groups. When companies share the cost of software, application maintenance, hardware, technical support, training and fringe benefits with other users, they save—BIG.



Earned Value Management (EVM) Services

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Why NeoSystems?

Confidence. Compliance. Cost Savings. Insight. Productivity. Simplicity.

What Can Earned Value Management Do for Your Company?

If you've ever tried to merge project management and accounting data for a comprehensive contract overview...

...Or attempted to benchmark project performance versus cost with two (or more) software systems using different criteria...

...Or weighed the possibility of your company bidding for a government contract which involved these challenges...

...Or if you've already bid on a contract that will carry government mandated EVMS requirements...

It's time for you to look at the Earned Value Management services offered by NeoSystems.

NeoSystems—a managed services provider delivering full-scope, on-site business accounting services and software tools to companies contracting with the federal government—is proud to introduce a groundbreaking enterprise-level data integration solution with the flexibility to serve any government contractor, from the largest established consulting firm to the smallest first-time bidder.

What's Different About the Neosystems EVM Solution?

Imagine a software package that merges project management and accounting data to yield dynamic and comprehensive views of each government contract your company has in process.

Imagine an on-site expert working with your staff to



guarantee flawless data integration and consistently quick and accurate merged project reports.

Imagine gaining compliance with government mandated Earn Value Management requirements without making a single dollar in capital investment.

That's the Neosystems EVM solution: top-of-the-line computing power blended with human insight and expertise.

Best-in-class software. Powered by Deltek®—one of the most recognized names in government contracting software—the EVM system merges data from multiple work groups within a secure network infrastructure to keep your contracts compliant, productive, and on track.

You don't need to change your project management or accounting software to implement the NeoSystems EVM solution. Whether you use Microsoft Project or Deltek Open Plan™, in combination with Deltek Costpoint®, Deltek GCS Premier®, or another popular package, Deltek Cobra™—the software at the core of the NeoSystems EVM solution—will incorporate data from any of these programs to handle all of your tracking, compliance, and regulatory needs. You can run any report—scheduling, budgeting, job costs and forecasts—from the comprehensive EVM interface.

Comprehensive setup, training and support. The NeoSystems EVM service is much more than a software package. To set up and maintain a system that fulfills your company's unique needs and the requirements of each contract, the NeoSystems EVM solution includes one or more analysts. Each is a subject matter expert, trained and experienced in project management, accounting, and government contract requirements, as well as the software used in each field.

Working closely with your in-house personnel, the analyst configures the NeoSystems EVM solution to provide the integrated reports that your project managers and executives need for each contract. When the EVM system is live, the analyst will intensively train your project managers in both basic program functions and the unique work breakdown structure for the current contract. Once your system and your users are up to speed, you can choose the level of ongoing support you need from the NeoSystems EVM analyst.

Off-site servers for administration and maintenance. Because the EVM software remains on the NeoSystems servers, you don't need to deal with equipment and servicing costs, IT staff training, disaster recovery or common data backup worries.

What Are the Benefits for You?

As the federal government develops ever more stringent contract requirements, Earned Value Management is required on an ever increasing number of contracts. Project managers face growing challenges to track their contracts closely from both the operational and the accounting sides. For most companies, the cost, both in time and resources, is simply prohibitive. The EVM services offered by NeoSystems allow your business to stay competitive while fulfilling contract requirements for EVM reporting.

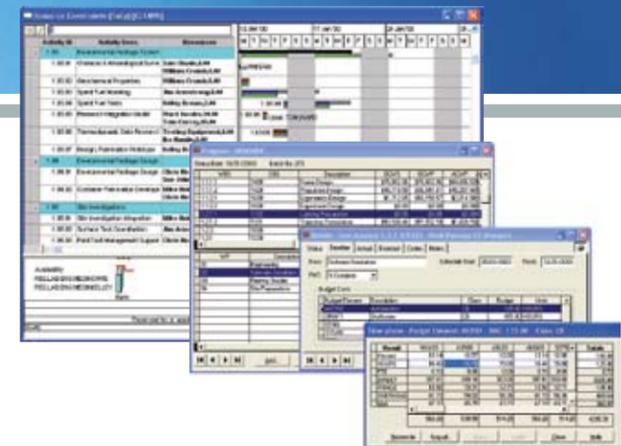
What does the NeoSystems EVM solution offer in the face of these challenges?

Credibility for your data...and your company. With a third-party EVM analyst configuring and monitoring your software and reports, your data integrity is assured. Auditors know that your data is backed by the word of an impartial, professional managed services provider with specialized training and experience. The statement that you have third-party EVM support is a positive point on any proposal.

DCAA Compliance. Compliance in the ever-changing world of government contracts is critical to success. Deltek Cobra was specifically developed in conjunction with FAR and CAS to be compliant with DCAA audit guidelines. In fact, the NeoSystems EVM software is seamlessly updated every time federal regulations change.

Industry expertise and software capacity on-site without HR or IT investment. Never worry again about finding a qualified EVM professional for your staff, or affording enterprise-level EVM software. As a managed services provider, NeoSystems provides you with a rigorously trained EVM analyst and the best tools available without any personnel or IT investment on your part.

Full-time or part-time EVM support. Depending on your needs and budget, you may choose to have a full-time analyst on site at all times to manage daily reporting and data flow, or you can schedule a part-time analyst to visit at intervals based on your contract requirements.



Increased productivity for your staff. With the EVM solution, your project managers are free to do their jobs with all of the necessary data immediately at their fingertips. The time-intensive process of searching for, correlating, and synchronizing data between Project Management and Accounting is a frustration of the past. Not only does productivity improve, but morale soars.

Immediate notice of cost overruns. With our EVM analyst running frequent reports, your project tasks are constantly measured against the labor, equipment, and material required. Overruns are immediately caught and flagged so you can make the appropriate decisions quickly, before costs become overwhelming.

Timely project billing. Never again will data integration issues slow down your billing cycles. With the NeoSystems EVM solution, you can access the information you need immediately to keep your bills going out on time...and your receivables flowing in. Or, if you choose, you can outsource your accounting functions to NeoSystems.

How Much Can You Save with the NeoSystems EVM Solution?

In measurable expenses only, the EVM services offered by NeoSystems save clients an average of 35%. Dollars alone, however, are an inadequate measurement for what you'll save. Intangibles like credibility, productivity, morale, and analytical expertise are more difficult to quantify...and these can be deciding factors in your company's success.

Here's the simple truth: *between contracts won and expenses reduced, you can save far more with the EVM Services offered by NeoSystems than you would spend to implement the same capabilities in-house.*

If you are a government contractor now, or if you plan to bid for federal contracts, the only question is: can you afford NOT to have the support of the NeoSystems EVM solution?

